

# 49th Annual General Meeting

Presentation to Shareholders

23 October 2025

# FY2025 year in review

#### **Macro environment**

- Geopolitical uncertainties persisted due to US tariffs and continued international conflicts
- In Singapore, the property market saw continued demand in both the commercial and residential sectors, underpinned by a healthy GDP growth and stable employment rates

#### Lentor projects performing well

Sales status as at 30 June 2025

100% Lentor Modern

99% Lentor Hills Residences
Lentor Central Residences

98% Lentor Mansion

Guoco Midtown integrated development completed

**TOP** Achieved for Midtown Modern and Guoco Midtown II

Sold for Midtown Modern and committed occupancy for Guoco Midtown II

#### Deepened presence in Singapore

4

New land plots - Margaret Drive, Faber Walk, Tengah Garden Avenue and River Valley Green (Parcel B)

# Commercial projects providing stable recurring rental revenue





# Creating value through our twin-engine growth strategy and full value chain capabilities

#### Portfolio of best-in-class investment properties

Stable recurring rental revenue from premium Grade A assets in Singapore and China

#### **Property Property Guoco**Land **Development** Investment **Strong asset management** capabilities High occupancy rates with diversified tenant base, healthy weighted average lease expiry and positive rental reversions

#### **Uplifting neighbourhoods**

Proficiency in identifying high-potential sites, as well as rejuvenating places and communities

#### Reputable brand

Recognised for high-quality builds, innovative user-centric designs, and service orientation

Site selection

Planning and design

**Property** development and investment

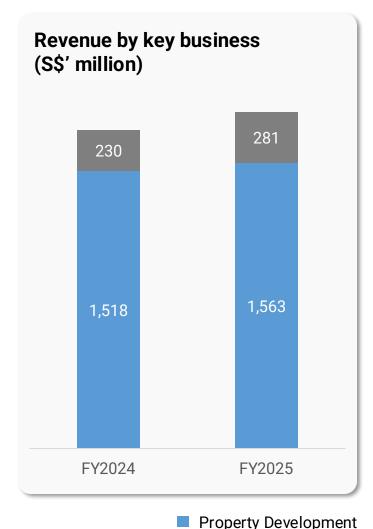
Marketing and leasing

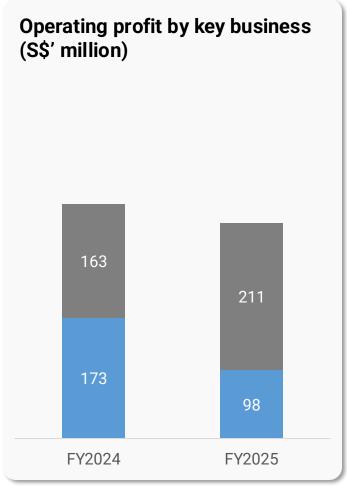
Asset and property management

# FY2025 key financial highlights



### Twin-engine growth strategy underpins results



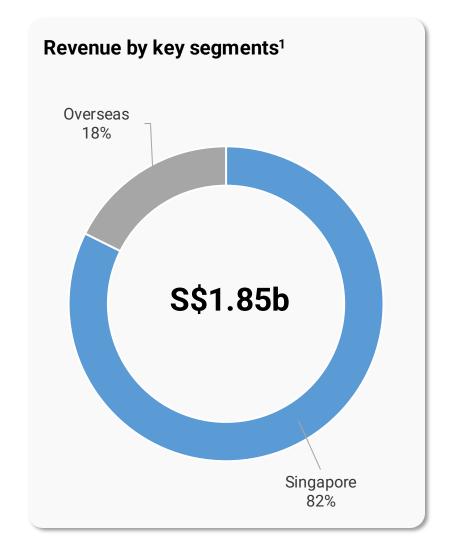


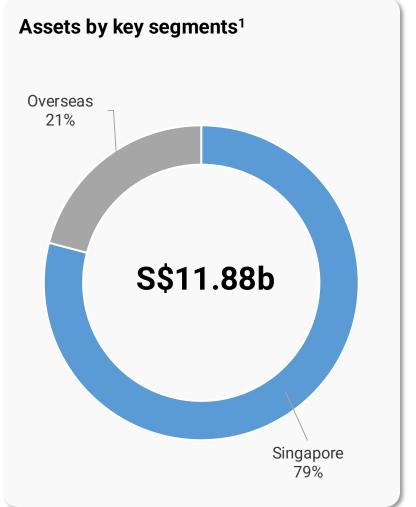
- Higher revenue for FY2025 was mainly driven by
  - Higher rental revenue from Guoco Tower and Guoco Midtown
  - Progressive recognition of profits from the residential developments in Singapore that are substantially sold
- Singapore operating profit grew 15% to S\$382m for FY2025 from S\$332m for FY2024
  - The higher operating profit from Singapore was offset by an allowance for foreseeable losses made in 2H2025 on China development properties
    - ~RMB 1b and RMB 900m in sales value achieved in FY2024 and FY2025 respectively improved liquidity and reduced gearing

Property Investment



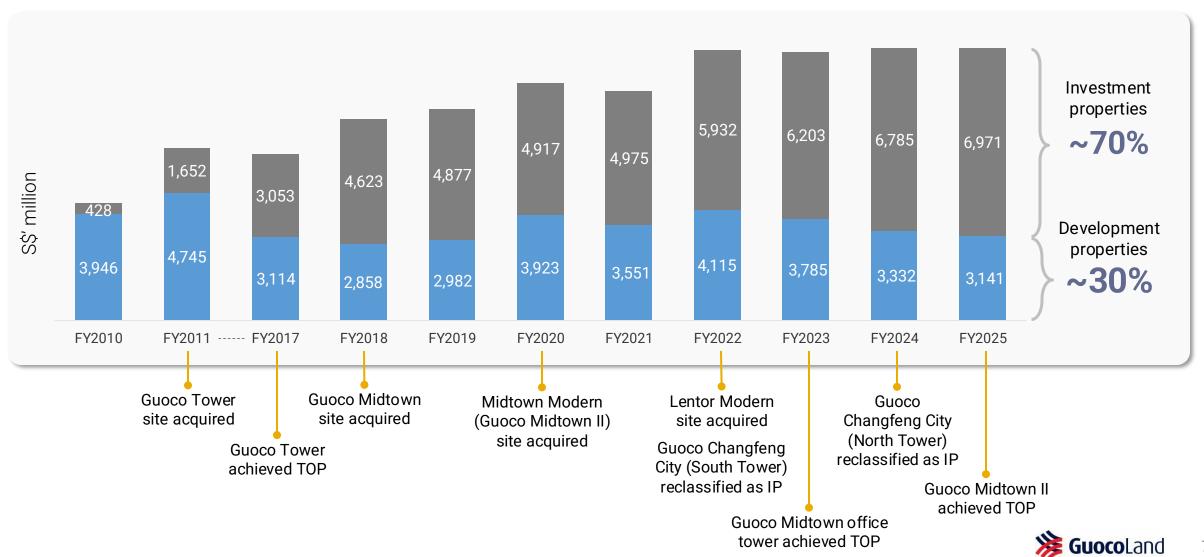
# Singapore continues to anchor the Group's performance



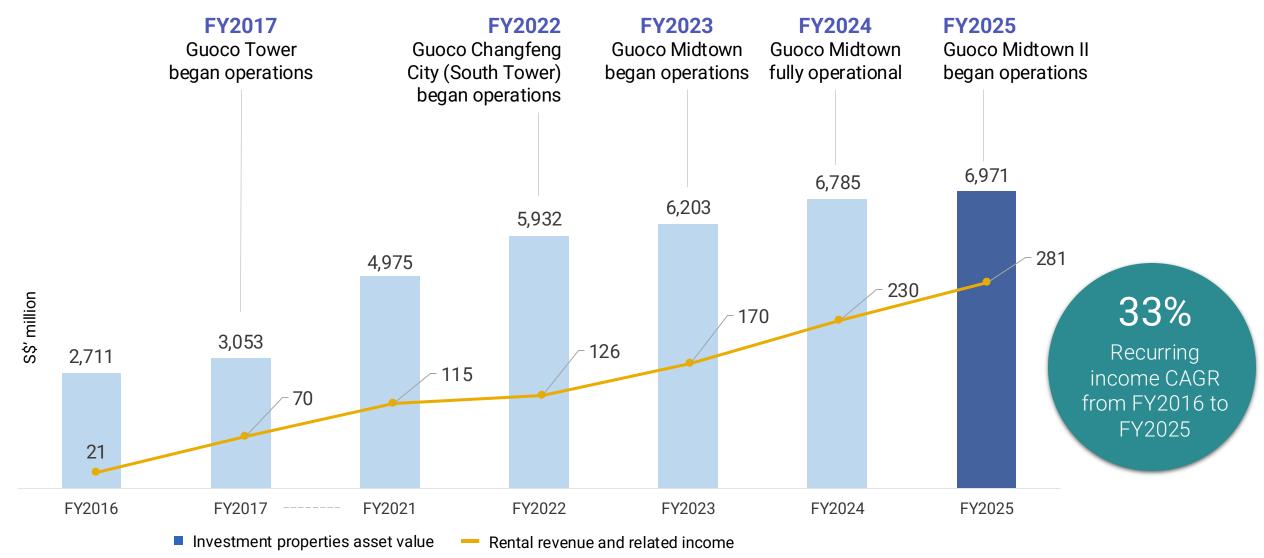


# Transforming our asset profile

Growing investment properties while maintaining base of development properties



### Growing recurring income base



### **Business highlights**

Transforming neighbourhoods with a portfolio of high-quality, user-centric developments in Singapore



Guoco Tower Completed Committed occupancy: 100%



20 Collyer Quay Completed Committed occupancy: 98%<sup>1</sup>



Guoco Midtown Completed Committed occupancy: 100%

Midtown Bay Completed 64% sold



Midtown Modern Completed 100% sold

Guoco Midtown II Completed Retail committed occupancy: 100%



Lentor Modern Completed: August 2025 100% sold Retail committed occupancy: 86%<sup>2</sup>



Lentor Hills Residences Target completion: 2Q 2026 99% sold



Lentor Mansion
Target
completion:
1H 2028
98% sold



**Lentor Central Residences** *Target completion: End-2027*99% sold

Figures as of 30 June 2025 List of properties not exhaustive

<sup>&</sup>lt;sup>1</sup> Includes pre-committed leases and leases under offer

<sup>&</sup>lt;sup>2</sup> To date and includes leases under offer

# Creating value for the long term

Generating shareholder value through fair value gains of investment properties



Strong leasing rates and high tenant retention

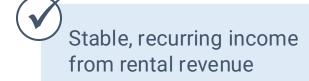
Healthy weighted average lease expiry of 3.02<sup>1</sup> years

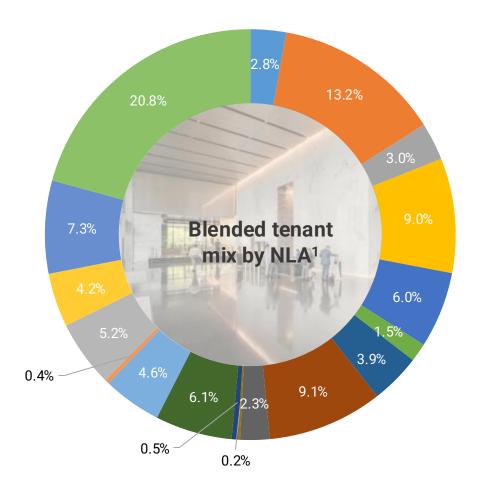
Rental rates at top end of market range and positive rental reversions

<sup>&</sup>lt;sup>1</sup> Blended for Guoco Tower and Guoco Midtown

### Diversified leasing strategy provides resilience

Diversified tenant base across industries boosts portfolio resilience and lowers concentration risk





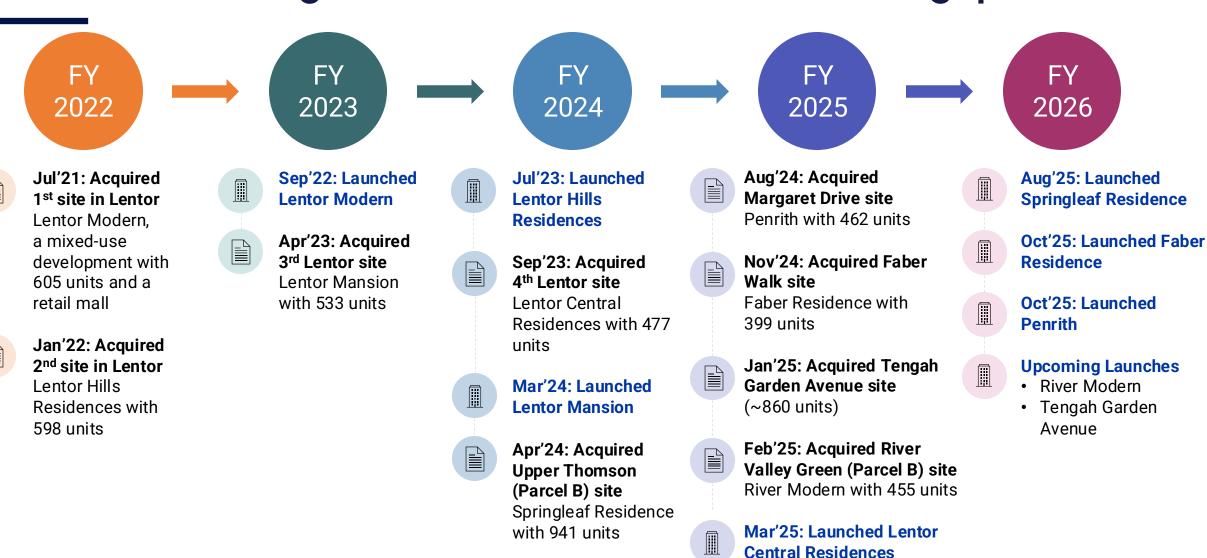
- Automotive
- Banking & Finance
- Chemical/ Energy/ Oil & Gas
- Commodities & Trading
- FMCG
- Hospitality
- Insurance
- Investment Services & Consultancy
- Legal
- Management Consultancy
- Manufacturing
- Media
- Medical/Pharmaceutical
- Others
- Real Estate
- Services
- Shipping
- Telecommunication/IT/Software & Technology







# Widening our foothold with sustained investments in land sites with strong attributes and catchment in Singapore



#### **SPRINGLEAF RESIDENCE:**

First high-rise development in Springleaf with a biodiversity-sensitive design approach

# GuocoLand sells 92% of units at Springleaf Residence, with an average price of \$2,175 psf

By Cecilia Chow / EdgeProp Singapore | August 17, 2025 2:52 PM SGT

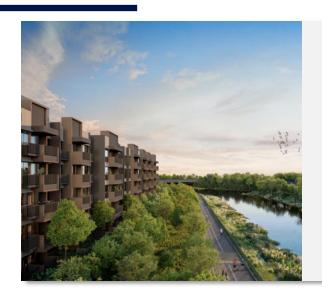


Crowd at preview of Springleaf Residence a fortnight ago

**b** 

- 941-units across five 25-storey towers and a conserved four-storey building, which was part of the former Upper Thomson Secondary School
- Less than 2-min walk to Springleaf MRT station
- Launched in August 2025 with over 92% units sold over the launch weekend

### Transforming neighbourhoods with new launches



# Faber Residence (Launched at 86%)

- Near established schools and key business hubs
- Walking distance to future Jurong Town Hall MRT on JRL
- Waterfront development next to the Pandan River



#### **River Modern**

- High-end waterfront development comprising two towers with some commercial shops on the first floor
- Directly connected to Great World MRT and Great World shopping mall



# Penrith (Launched at 97%)

- Walking distance to Queenstown MRT station
- Connected to the Alexandra Canal Linear Park and Alexandra-Queensway Park Connector



#### **Tengah Garden Avenue**

- Tengah's first private mixeduse development comprising residential towers with integrated retail amenities
- Connected to the future Hong Kah MRT on JRL

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# Portfolio of best-in-class investment properties

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# Property Investment Property Development

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weighted average lease expiry and positive rental reversions

**Strong asset management** 

capabilities

Site selection

Planning and design

Property development and investment

Marketing and leasing

Asset and property management

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